

BLAST -- THEN REFINE

Easier to take at 50%

Indicating Light

\$1.50 - 15¢ to 25

Make it like an Indian

Refrigerator Condenser

Interlock

Mouse Trap

Easier to start with 100% -

Go to 5% of cost and doesn't work -

Then work back up to say 50%

Rather than start at 100% & work down to 95%

Seminar (Philadelphia)

Review habits and attitudes largely responsible for the high cost.

Some new information is needed--show some examples.

The use of the functional approach in blasting is apparent -- more samples.

Brinell

Try for 9/10 and expect to get it.

Examples of the X-Ray thickness gauge, "We are advised that substantially all the examples were immediately put into use."

<u>Part</u>	<u>Before</u>	<u>After</u>
Tank	\$245.00	\$34.92
Weave Mechanism	7.05	2.75
Shutter	54.00	3.30
Ion Chamber	111.00	23.05
Support	205.00	20.75
Case	125.00	29.50

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SEMINAR--PHILADELPHIA

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