

# Purchasing Management Association of Washington, D.C.

ASSOCIATION OF

6200 Wilson Boulevard, #616 Falls Church, Virginia 22044 (703) 534-3949

EXECUTIVE SECRETARY: Dalton A. Cook

OFFICERS: President

Clifford D. Quicksell Sr., C.P.M. McGraw-Hill CEC, Inc.

Director of National Affairs Randall G. Vick, C.P.M. The World Bank

First Vice President John E. Hartman Gallaudet College

Second Vice President Linda A. Seal International Monetary Fund

Treasurer
David Eason
National Bank of Washington

Assistant Treasurer Garry W. Hersman Fruit Growers Express Co.

Recording Secretary Mary Ann Shultz Potomac Electric Power Co.

DIRECTORS: Eugene M. Donnelly University of Virginia

Toni Linz Stanford Research Institute

Linda L. McCoy Quality Inns Int'l., Inc.

Robert A. Mallonee, C.P.M. Department of the Navy

C. Richard Millichap Fruit Growers Express Co.

Dr. Stanley Sherman, C.P.M. George Washington University

Finance Committee Birt C. Webley Atlantic Research Corp.

Ethics Committee Lee S. Daub Shannon & Luchs Co.



May D. Warzocha, C.P.M.

NATIONAL PRESIDENT TO VISIT

PURCHASING MANAGEMENT ASSOCIATION OF WASHINGTON, D C

TUESDAY, MARCH 18, 1980

MAY D. WARZOCHA, C.P.M.
President (1979-80)
National Association of Purchasing Management and
Director of Purchasing

Director of Purchasing
Ulbrich Stainless Steel and Special Metals

May D. Warzocha, C.P.M., the 1979-80 President of the National Association of Purchasing Management, is the first woman to head up the 24,000 member organization.

During the 1978-79 term she served on the N.A.P.M. Board of Directors and on the N.A.P.M. Executive Committee. The new President has been in purchasing since 1952 and has been Director of Purchasing at Ulbrich Stainless since 1973.

Her membership in the National Association of Purchasing Management dates from 1960, when she joined the Purchasing Management Association of Connecticut.

In 1966, she was named a Director of the Connecticut Association. She was subsequently elected to positions of increasing responsibility, including second Vice President, first Vice President, President and Director for National Affairs. She was the first woman to serve in these positions in Connecticut.

She has also been active on the regional and national levels of N.A.P.M. From 1974 to 1976 she was Chairman of the Membership Activities Committee, District 9. She was National Vice Chairman of the Membership Activities Committee during 1976-1977. In 1977-1978 she was Assistant to the Vice President for District 9. During 1978-79 she was Vice President from District 9.

Throughout her career, Mrs. Warzocha has been committed to promoting professionalism in purchasing. She played a key role in organizing a new purchasing association in Vermont and Western New Hampshire.

Mrs. Warzocha is also this year's recipient of the Fred A. Harvey Award. This distinction is bestowed annually on a present or past member of the Connecticut Association of Purchasing Management who has contributed most to the growth, development, and professional stature of the purchasing profession.

Mrs. Warzocha is a member of the American Society for Metals, the Wire Association, and a member and past President, Zonta International (United Fund) Meriden-Wallingford Chapter. She is also a member of the Board of Directors and Vice President of the Council of Community Services in Meriden-Wallingford and a member of the Wallingford Committee on Aging.

Mrs. Warzocha is a widow. She has three children and five grandchildren.

\* \* \* \* \* \* \* \*

On behalf of the Officers, Board of Directors and members of the Purchasing Management Association of Washington, D. C., the editorial staff would like to express its gratitude to Mrs. Warzocha for taking the time out of her busy schedule to visit our association. In today's world of purchasing, one can never learn too much and the knowledge shared by others in the profession is a valuable tool to all of us.

#### March 7, 1980

My Fellow Members,

As you know, our Public Relations Chairman has been keeping you advised of the upcoming visit of our National President, May Warzocha, on Tuesday, March 18, 1980. I would personally like to see each member make a conservative effort to attend this meeting and come out to greet our National President.

In addition to our honored guest, we will have special guests from other associations and organizations such as the Federal Acquisition

Institute, the National Contract Management Association, the Metropolitan Washington Minority Purchasing Council, and the American Society of Value Engineers, just to mention a few.

We are holding our meeting for March at The Mayflower Hotel in hopes that our attendance will reach maximum capacity. Please support your Association and our National President by attending. I will look forward to seeing each of you there. This is one evening you won't want to miss!

Best regards,

CLIFFORD D. QUICKSELL, SR., C.P.M.

President

#### \*\* PRESIDENT, N.A.P.M. \*\*

For our new members who do not know what the office of the President of N.A.P.M. is all about, the following is a brief description of what this office curtails:

The President of N.A.P.M. is our highest elected official. She serves usually for one year and is elected by the N.A.P.M. Board of Directors. She assumes office at the close of the Annual Conference in May and serves until the close of the next Conference in May.

The newly elected President has served our Association for many years prior to being elected. She usually has risen through the chairs of an affiliated association serving in such offices of Board of Directors, Secretary, Treasurer, Vice President and Director for National Affairs.

On the District level, she has attended and participated in District Council Meetings, District Workshops, District Conferences and many have served as Assistant to the Vice President. Election as an N.A.P.M. Vice President automatically makes her a member of the N.A.P.M. Board of Directors and then eligible to be a candidate for the Presidency.

Besides serving as Association officers, most Presidents over the years have contributed significantly to professional purchasing activities, writing, lecturing, etc. After her term of office, the President remains on the N.A.P.M. Board of Directors for an additional year to provide continuity and guidance to the incoming President and Board of Directors. Therefore, the President is a very knowledgeable person about Association affairs, having served, in some cases, for as many as ten or more years prior to her election to our highest office and then serving an additional two years.

In addition to her service and outstanding contributions to N.A.P.M., the President is an experienced, capable purchasing executive who has her company's support for her Association activities. Further, in many instances, she has served or is serving on other civic, community and church councils.

As President, she will travel and

speak extensively, meet many members and officers within our own Association, and many other business executives, Government officials and personalities around the country.

In view of this, our National President, representing over 24,000 purchasing men and women, becomes our chief spokes person and our leading dignitar all of which maximizes her publications value.

\* \* \* \* \* \* \* \* \*

## 65th ANNUAL PURCHASING CONFERENCE

This year's annual conference has a lot in store for those planning to attend. The main topic of discussion at the Business & Economic Outlook Forum to be held on Wednesday, May 21, the final day of the conference, will be the recent and future health of the nation economy. Members of the panel will be Dr. Paul W. McCracken from the University of Michigan Albert J. Sommers, Sr. Vice-President and Chief Economist of the Conference Board, New Yo and Charles T. Haffey, C.P.M., Chairman of the N.A.P.M. Busine Survey Committee, who will be moderator for the discussion.

Former President Gerald Ford will address the Monday Plenary Session while Arnold Palmer, the man whose name mean golf in the U.S. and around the world, will speak at the General Luncheon on Monday, May 19th.

A musical welcome awaits those attending the Early Bird Dinner on the first day. Jeans Steele, a vivacious, petite sor stress, will be appearing at the festivities with her broad repeatoire of popular tunes included old Broadway favorites and Bert Bacharach's latest hits.

#### MARCH 18, 1980 MEETING HAS NEW LOCATION

The monthly membership meeting which will be held on Tuesday, March 18, 1980, will be held at The Mayflower Hotel at 17th and DeSalles Street, NW, Washington, D. C. Due to the expected large turnout honoring May Warzocha, our National President, we have reserved the East Room. Cocktails will be from 6:00 to 6:45 p.m. with dinner beginning at 7:00 p.m. You are urged to return your dinner cards promptly so the Dinner and Reception Committee can plan the number of people attending with the hotel.

There will not be an Early Bird Program this month so that our full attention can be devoted to Mrs. Warzocha, making her feel welcome to our Association and Washington, D. C.

#### NEW MEMBERS

Ms. Gail Coltari - Howry and Simon
Ms. Mary Ann Krawczynski - Howry and Simon
John Firedhoff - American University Student

#### . "SPRING SEMINAR"

Gene Donnelly, our Professional
Development Chairman has informed us that
the Spring Seminar will be on Monday nights
beginning on April 7 and terminating on
May 5. Each session will be three hours
long and the following subjects will be
covered: value analysis; risk management;
psychology of sales; reading and understanding of financial reports; and effective use of transportation in Washington,
D. C. Each member is encouraged to sign
up for this seminar when you receive your
registration form in the mail. Don't miss
your chance at this educational experience.

\* \* \* \* \* \* \* \* \* \* \* \* \*

#### HELP!!!

COMMITTEES ARE IN NEED OF HELP NEW MEMBERS SPECIFY COMMITTEES IN WHICH THEY ARE INTERESTED WHEN THEY JOIN THE ASSOCIATION COMMITTEE CHAIRMAN ARE URGED TENLIST NEW MEMBERS ON THEIR COMMITTEES. MEMBERS ARE URGED TO CONTACT COMMITTEE CHAIRMAN TO SIGN UP FOR THE COMMITTEE OF THEIR CHOICE. YOUR ASSOCIATION NEEDS YOUR SUPPORT!

# # # # # #

#### JOB OPENINGS

Director of Purchasing for major D. C. first-class hotel containing three restaurants - primary & secondary - French Cuisine and Coffee Shop. Knowledge or food purchasing is required. Interested? Call Mr. K. Welch at 971-9392.

# # # # # # #

#### MEMBER NEWS

Gene Donnelly, our Pro-D Chairman has been selected Program Director for the Fifth District. Congratulations Gene! You certain! have earned this position.

Due to our expanding member ship and change in member status, our roster is in great need of updating. We have been informed by D. A. Cook that new pages will be sent to the membership with a note reflecting appropriating page changes in the near future.

### CHARLES L. BLUE, C. P. M. ELECTED N.A.P.M. PRESIDENT FOR 1980 - 81

Charles Leroy Blue, C.P.M., Manager of Procurement Supply, and Business Services for the Lawrence Livermore Laboratory at the University of California, has been elected President of the National Association of Purchasing Management for the 1980 - 81 year. He will assume his position with the closing session of N.A.P.M.'s 65th Annual Annual International Purchasing Conference in Atlanta, Georgia, May 18 - 21.

The announcement of Mr. Blue's election was made by N.A.P.M. Executive Vice President, R. Jerry Baker, C.P.M., following a N.A.P.M. Board of Director's meeting in New York. As the new President, Mr. Blue will succeed Mrs. May D. Warzocha, C.P.M., Director of Purchasing, Ulbrich Stainless Steels and Special Metals.

Prior to his new position, Mr. Blue served as N.A.P.M. Vice President, District I; Assistant to the Vice President, District I; and Director for National Affairs for the Purchasing Management Association of Northern California.

Active in the purchasing field ofr 36 years, Mr. Blue has held numerous offices in the N.A.P.M. on local, district and national levels since joining the organization in 1966. In addition to those positions already names, he has served as Secretary/Treasurer, 1st and 2nd Vice President and President of the Purchasing Management Association of Northern Californis. He has been chaorman of that Association's Nominating Committee, Affirmative Action Program N.A.P.M Conference Committee, Office Procedures, and the Job Assistance Committee.

He also served as the Northern California Association's representative to the National Minority Purchasing Council, and as General Conference Vice Chairman for the 61st Annual International Purchasing Conference in San Francisco in 1976.

In 1977, Mr. Blue received the Bay Area Purchasing Council's Award for Outstanding and Unusual Participation in the Promotion of Minority Business Enterprises, and in 1975 received the N.A.P.M. Advanced Continuing Education Award. He is also a member of the Northern California Federal Small Business Council and the American Arbitration Association Panel of Commercial Arbitrators. Other civic and community activites include the Orinda Fire Protection District, where he has served as Commissioner since 1970 and President since 1974; the Boy Scouts of America and the California Department of Rehabilitation.

Mr. Blue resides in Orinda, California, with his wife Mollie. They have three sons: Charles, Robert and Richard.

-6-



## Purchasing Management Association of Washington, D.C.

6200 Wilson Boulevard, #616 Falls Church, Virginia 22044 (703) 534-3949



March 4, 1980

EXECUTIVE SECRETARY: Dalton A. Cook

OFFICERS:
President
Clifford D. Quicksell Sr., C.P.M.
McGraw-Hill CEC, Inc.

Director of National Affairs Randall G. Vick, C.P.M. The World Bank

First Vice President John E. Hartman Gallaudet College

Second Vice President Linda A. Seal International Monetary Fund

Treasurer
David Eason
National Bank of Washington

Assistant Treasurer Garry W. Hersman Fruit Growers Express Co.

Recording Secretary Mary Ann Shultz Potomac Electric Power Co.

DIRECTORS:

Eugene M. Donnelly
University of Virginia

Toni Linz Stanford Research Institute

Linda L. McCoy Quality Inns Int'l., Inc.

Robert A. Mallonee, C.P.M. Department of the Navy

C. Richard Millichap

Fruit Growers Express Co.

Dr. Stanley Sherman, C.P.M. George Washington University

Finance Committee
Birt C. Webley
Atlantic Research Corp.

Ethics Committee Lee S. Daub Shannon & Luchs Co. Dear Member:

Your National President, Mrs. May D. Warzocka will be our dinner speaker on Tuesday, March 18th, 1980 at our general membership meeting!

It is the associations hope that the entire membership will support her visit by coming to this meeting.

If you have not been to a meeting for sometime, here is a great opportunity to come and personally hear and meet Mrs. Warzocka speak on your profession. You will have the opportunity to ask her questions.

Some of us have already hear Mrs. Warzocha speak and I must say, "She was outstanding".

Due to the expected response and the many invited VIPs, we will hold this meeting at the <u>Mayflower Hotel</u>, 17th and <u>DeSales Street</u>, <u>Northwest in the EASTROOM</u>.

It is suggested, that you invite your boss, spouse, a friend to this meeting. Guests who are not members must pay a \$12.00 dinner fee. Please return the dinner reservation card (enclosed) as soon as possible. All reservations must be to Andy Heauser no later than March 14,50.

We are looking forward to a great turnout. Will you please support your association by attending? <a href="Please">Please</a>!

Yours in purchasing,

Clifford D. Quicksell, C.P.M.

President

Japa you commike it Karry