

DEVELOPMENT OF SKILLS

Present-day students share with members of the practicing bar an urgent desire to begin the development of lawyering skills while they are still in the Law School. Legal education from its very beginning has wrestled with this problem. Many students have sought out part-time jobs in law firms and government agencies as one way of being exposed to negotiating,

drafting, interviewing, arguing and examining witnesses. The rapidly developing clinical program is another.

The courses in Trial Advocacy and the General Practice offer a third approach, widely approved because of the carefully controlled and supervised opportunities they offer to deal with the very practical problems confronting new lawyers.

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Trial Advocacy

A course in Trial Advocacy to "lay the sound foundation for the continuing learning process in court room skills" under the direction of Professor Stuart Gullickson has had an enrollment of 37 during the fall semester of 1974-75. "Our primary objective," Professor Gullickson says in his statement to the students, "is to train you in the single skill of examining witnesses. This skill is used by almost all lawyers, and in almost all forums—not just by trial lawyers, and not just in jury trials. Witness examination is important to lawyers in private practice, government, and industry . . . the cornerstone of lawyers' skills in a hearing before a court, administrative agency or legislative committee . . ." Secondary objectives of the course include, among many, the techniques of introducing exhibits, making offers of proof, and qualifying expert witnesses.

Forty-five practicing lawyers have served with Professor Gullickson as the Faculty of the course during the first semester. In the early stages of the course, a teaching team of lawyers have demonstrated direct examination and cross examination, as well as serving as witnesses and judges. Interpretations of the process used is provided to the class, and the team of practitioners explained the techniques used and answered questions.

The second portion of the course, the class divided into groups of four students and one trial lawyer, provides an opportunity

for students to practice witness examination, by themselves serving as witness, lawyers, and judge.

Lawyers who participated in the course are:

Douglas Klingberg	Wausau
Richard Weber	Wausau
Adrian Schoone	Racine
James Heft	Racine
Robert Ruth	Beloit
Jerome Elliott	Beloit
John W. Roethe, Jr.	Edgerton
Byron Crowns	Wisconsin Rapids
Suzanne Kitto	Janesville
William Reilly	Waukesha
Raymond Colwin	Fond du Lac
Francis Bannen	Wisconsin Dells
Clark Dempsey	Whitewater
Kenneth McCormick, Jr.	Madison
Bradley Armstrong	Madison
John Koeppel	Madison
Richard Lent	Madison
Donald McCallum	Madison
Sverre Tinglum	Madison
Jack Daley	Madison
Earl Munson	Madison
Donald Eisenberg	Madison
Frank Coyne	Madison
Henry Field, Jr.	Madison
John Winner	Madison
Carroll Metzner	Madison
Walter Thurow	Madison
Raymond Schrank	Madison
John Moore	Madison
Bradway Liddle	Madison
Robert Studt	Madison
Dennis Robertson	Madison
Gilbert Church	Milwaukee
Michael Tarnoff	Milwaukee
Robert Lerner	Milwaukee
Harry Peck	Milwaukee
Edward Dudek	Milwaukee
James Murphy	Milwaukee
Alvin Stack	Milwaukee
Larry Hammond	Milwaukee

A Lawyer Looks at the General Practice Course from Inside

George Steil, of Campbell, Brennan, Steil and Ryan, Janesville, has taught in the General Practice Course for one week every year since 1969. When the decision was made to offer the Course in two semesters, necessitating the addition of a Co-Director for each, it was natural that he should be invited to accept the post during the first semester. J. Richard Long, Beloit, will become Co-Director during the second semester.

Mr. Steil's duties, generally, were to share Professor Gullickson's work. He participated in training the teaching teams, development of curriculum, planning demonstrations, teaching and supervising the evaluation of the students' daily written exercises.

The Faculty, he reports, was of very high quality. For the most part, visiting lawyers taught in the areas of practice where their professional proficiencies lay.

The students, generally, are planning on private practice. They impressed him as highly motivated and eager. For many it is their first chance to observe lawyers at their work; the coffee break conversations, he reports, provide an opportunity for informal contacts when questions arise and are answered.

Efforts are made to include consideration of the ethical problems involved in all aspects of practice included in the Course. The need for sound business management in law firms is also emphasized. Stress is placed on the drafting of documents to make them comprehensible to clients as well as to other lawyers.

"The students are eager and responsive," he noted. "The financial sacrifice made by lawyer-teachers is often mentioned by the students." He concluded, "the lawyers come to know students, and students come to know lawyers—."

To Mr. Steil, the most heartening result of the Course is found in the improvement of students' work from the beginning to the end of the semester. Each year, this has been so—it provides the ultimate justification for the course.

As in other years, four practicing lawyers serve as faculty in each week of the course:

Preparing the Defense of a Criminal Case—August 26-30

Mr. John O. Olson Lake Geneva
Mr. Percy L. Julian, Jr. Madison
Mr. Jack W. Van Metre Madison
Mr. Franklyn M. Gimbel Milwaukee

Debtor-Creditor Proceedings—

September 3-6

Mr. Leonard V. Brady Milwaukee
Mr. Paul Moskowitz Milwaukee
Mr. Harry N. Loeb Madison
Mr. Robert D. Martin Madison

Corporations—September 9-13

Mr. Gordon H. Smith, Jr. Milwaukee
Mr. James R. Cripe Janesville
Mr. Gilbert F. Barnard Darlington
Mr. G. Lane Ware Wausau

Probate—September 23-27

Mr. Roy D. Stewart Racine
Mr. Patrick Kinney Lancaster
Mr. Harry V. Hill Madison
Mr. Deane C. D'Aoust Jefferson

Real Estate Transactions—

September-October 4

Mr. W. Dale Phillips Milwaukee
Mr. Arthur C. Benkert Monroe
Mr. Joseph F. Preloznik Madison
Mr. Jerry E. McAdow Madison

Real Estate Closings, Leases, Wills and Informal Administration—

October 7-11

Mr. Trayton L. Lathrop Madison
Mr. John K. Callahan Monroe
Mr. Donald A. Losby Eau Claire
Mr. Neil Hobbs Fond du Lac



George Steil

Preparation of a Civil Case for Trial—

October 21-25

Mr. Herman J. Glinski Stevens Point
Mr. Thomas D. Bell New Richmond
Mr. James R. Clark Milwaukee
Mr. John C. Mitby Madison

Preparation and Trial of a Civil Case—

October 28-November 1

Mr. Harold Witkin Superior
Mr. James E. Garvey Eau Claire
Mr. Ted M. Warshafsky Milwaukee
Mr. Duane L. Arena Racine

Divorce—November 11-15

Mr. Leo H. Hansen Beloit
Ms. Agnes Loizeaux Marinette
Mr. Andrew R. Reneau Milwaukee
Mr. Robert P. Goodman Racine

Municipal Proceedings—

November 18-19

Ms. Vel R. Phillips Milwaukee
Mr. Peter R. Dohr Madison
Mr. James F. Clark Madison
Mr. James F. Spohn Madison

Law Office Management—

November 20-22

Mr. Robert E. Tehan, Jr. Milwaukee
Mr. Robert Oberbillig Des Moines
Mrs. Virginia W. Sperry Jefferson
Mr. Myron E. LaRowe Reedsburg

Preparing the Defense of a Criminal Case—January 13-17

Ms. Gilda B. Shellow Milwaukee
Mr. Thomas P. Doherty Milwaukee
Mr. William F. Donovan Beloit
Mr. David J. Cannon Milwaukee

Debtor-Creditor Proceedings—

January 20-24

Mr. Donald D. Johnson Madison
Mr. Edward E. Hales Racine
Mr. Sidney Sodos Milwaukee
Mr. Joseph D. Becker La Crosse

Corporations—February 3-7

Mr. Roy C. LaBudde Milwaukee
Mr. Paul L. Witkin Superior
Mr. Robert C. Lovejoy Janesville
Mr. Robert A. Bachman Appleton

Probating Estates—February 10-14

Ms. Dorothy Nelson Topel Marinette
Mr. Robert R. Lehman Madison
Mr. Franklin L. Nehs Appleton

Real Estate Transactions—

February 24-28

Mr. Robert R. Henzl Racine
Mr. Gerald W. Jaeckle Beloit
Mr. Theodore B. Hertel, Jr. Milwaukee
Mr. John H. Short Fort Atkinson

Divorce Cases—March 3-7

Mr. David L. Walther Milwaukee
Mr. Malcolm Gissen Richland Center
Mr. Clarence R. Parrish Milwaukee
Ms. Joan F. Kessler Milwaukee

Real Estate Closings, Leases, Wills and Informal Administration—

March 17-21

Mr. David Y. Collins Beloit
Mr. Rodney O. Kittelsen Monroe
Mr. John L. O'Brien Eagle River

Municipal Proceedings—

March 24-25

Mr. Milo G. Flaten, Jr. Madison
Mr. William T. Schmid Milwaukee
Mr. Henry B. Buslee Fond du Lac
Mr. William L. Seymour Elkhorn

Law Office Management—

March 26-27

Mr. John W. Stevens Wausau
Mr. Gerald J. Berres Beloit
Mr. Irvin B. Charne Milwaukee
Mr. John D. Varda Madison

Preparation of Civil Cases for Trial—

April 7-11

Mr. Kenan J. Kersten Milwaukee
Mr. Howard A. Davis Milwaukee
Mr. Mac A. McKichan, Sr. Platteville
Mr. Robert J. Ruth Beloit

Preparation and Trial of Civil Cases—

April 14-18

Mr. William E. Johnson Madison
Mr. Gerald J. Bloch Milwaukee
Mr. Leonard L. Loeb Milwaukee